

March 2026

Current market situation and common challenges

Dear Valued Business Partner,

The current geopolitical developments in the Middle East are currently impacting various international supply and procurement processes and are presenting new challenges for many companies worldwide.

In particular restricted or rerouted shipping routes are leading to longer transit times, increased freight costs, and reduced availability of containers and cargo capacity.

The increasing volatility of the global energy markets also has a direct impact on production processes, product availability and raw material costs. As a result, many of our manufacturers and suppliers are forced to adjust their prices – in some cases at very short notice or with immediate effect.

We do everything to keep the resulting burdens as low as possible for you. We take all measures carefully and with a focus to long-term, trusting cooperation. Together with our partners, we are working intensively to maintain stable supply chains and to mitigate cost increases as effectively as possible. Nevertheless, the current market conditions cannot be fully compensated. As the cost increases affect a large part of our product range, we will also have to adjust our prices accordingly in the near future.

In order to ensure the best possible supply for all our customers, we kindly ask you to refrain from excessive stockpiling. Furthermore, we reserve the right to adjust order quantities as needed to accommodate the current situation.

Our objective remains to provide you the usual quality and reliability under the current circumstances. We are closely monitoring the situation and will, of course, keep you informed of any further developments.

Do you have any questions or require further information?

Do not hesitate to contact your sales representative or our internal sales team by phone at **+41 61 906 90 00** or by e-mail sales@artiluxswissafety.com.

Kind regards,

ARTILUX Swiss Safety (ASS) AG



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